

# VITA

**Joseph Garcia**  
**Agriculture Agent**  
**Department of Ag. Economics and Ag Business**  
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## EDUCATION

- 1978- 1982**      **New Mexico State University**  
Las Cruces, New Mexico  
Bachelor of Science, Range Science
- 1986-1987**      **Northern New Mexico Community College**  
Española, New Mexico  
Principles of Accounting

## WORK EXPERIENCE

**2004- Present**   **New Mexico State University Cooperative Extension Service**  
**Agriculture Extension Agent for the Eight Northern and Ten Southern**  
**Indian Pueblos**

- Provide technical assistance, training, and capacity building activities between the Extension Service and the Indian Pueblos and minority, under-served communities; responsible for maintaining relationship with local, regional, and state-wide capacity-building resources and federal and state agencies.
- Excellent communications and teambuilding skills, a strong background in program and administration implementation and organizational development.
- Responsible for coordination the of staff communications, marketing programs services and maintain program reporting and quality assurance activities.

- Develop educational materials and to improve processes for teaching agriculture production, business planning and youth development to social disadvantaged producers.
- Conduct educational workshops to provide information to farmers and ranchers to assist them in acquiring the knowledge and skill to operate their own farm.
- Prepare detailed monthly staff meeting reports.
- Worked on several Risk Management Grants on Pueblos though out the state of New Mexico.
- Served on several hiring committees for the Rural Agriculture Improvement and Public Affairs Project (RAIPAP).
- Create and present several power point presentations to provide educational information to producers.
- Prepare several grant proposals to assist producers with agricultural funding.
- Establish office hours on each of the Eight Northern Indian Pueblos and conduct on site field visits with producers.
- Responsible for preparing quarterly and annual reports for Cooperative State Research, Education, and Extension Service.
- Organize and develop channels of communication and collaboration between USDA agencies, Bureau of Indian Affairs and Pueblo communities.
- Serve and participate on the Small Farm Task Force Advisory Committee for Eleven Counties in Northern New Mexico.
- Prepare support letters for individual producers applying for USDA funding and assisted on the National Agricultural Statistical Service to conduct the 2012 agricultural census.

2002- 2003      **Eight Northern Indian Pueblo Council**  
**Forestry Project Coordinator**

- Assist in gathering environmental data in writing of grant proposals for the Eight Northern Indian Pueblos Council.
- Supervise a six person thinning crew within the confines of the Santa Fe National Forest, Bureau of Land Management, and Tribal Lands.
- Review and analyze grant proposals for the Community Reuse Organization. Prepare letters and memorandums in preparation of the Eight Northern Visitor's Center Guide Magazine.
- Responsible for preparing and submitting time sheets on a bi-monthly pay period for thinning crew.
- Manage a \$118,000 Collaborative Forest Restoration Project grant on the Santa Fe National Forest.

1983-2000     **Garcia Ranch, Owner/Operator**

- Responsible for managing a cow/calf operation of 120 head cattle operation.
- Responsible for purchasing of bulls and farming equipment
- Worked with Forest Service and Bureau of Land Management on managing our grazing permit
- Responsible for selection of replacement heifers and vaccination program of livestock
- Responsible for planting and cutting of hay, hiring summer help to work of fencing and other ranch tasks

**National and State Awards**

2008 National Diversity Award

10 Service award and continuing award

Western Extension Director's Association Award of Excellence for 2016

Farm and Ranch Task Force Committee Member

Rio Arriba Advisory Committee Member